

# Farm Advisor

Sharon Junge, Farm and Home Advisor

## MISSION STATEMENT

The mission of the University of California Cooperative Extension is to serve the County through the creation, development, and application of knowledge in agriculture and natural resources; youth development; and nutrition, family and consumer sciences.

## FARM ADVISOR FUND 100/APPROPRIATION 64100

	Actual 2001-02	Actual 2002-03	Requested 2003-04	Recommended 2003-04	Change %	Adopted 2003-04
<b>Expenditures</b>						
Salaries and Employee Benefits	\$ 82,965	\$ 110,352	\$ 157,874	\$ 157,874	43%	\$ 157,874
Services and Supplies	106,098	88,829	95,802	93,878	6%	93,878
Intra Fund Charges	5,723	2,313	-	-	-100%	-
<b>Net Budget:</b>	<b>\$ 194,786</b>	<b>\$ 201,494</b>	<b>\$ 253,676</b>	<b>\$ 251,752</b>	<b>25%</b>	<b>\$ 251,752</b>
<b>Revenue</b>						
Intergovernmental Revenue	\$ -	\$ -	\$ 3,600	\$ 3,600	100%	\$ 3,600
Miscellaneous Revenue	29,151	26,000	22,400	22,400	-14%	-
<b>Total Revenue:</b>	<b>\$ 29,151</b>	<b>\$ 26,000</b>	<b>\$ 26,000</b>	<b>\$ 26,000</b>	<b>0%</b>	<b>\$ 3,600</b>
<b>Net County Cost:</b>	<b>\$ 165,635</b>	<b>\$ 175,494</b>	<b>\$ 227,676</b>	<b>\$ 225,752</b>	<b>29%</b>	<b>\$ 248,152</b>
Allocated Positions	3	3	3	3	0%	3

## CORE FUNCTION

### Farm Advisor Services

The Farm Advisor Department (University of California Cooperative Extension) is a unique example of three levels of government (Placer County, University of California (UC) Cooperative Extension, and U.S. Department of Agriculture) partnering in the delivery of noncredit, nonformal educational opportunities and scientific advances in the areas of agriculture; natural resources; and family, youth, and consumer sciences. University professionals and staff give leadership. Programs include livestock and natural resources, plant science and horticulture, nutrition, 4-H youth development, and master gardeners.

### FY 2002-03 Major Accomplishments

- Improved agricultural viability through trainings, newsletters, web pages, applied research projects and the organization of the PlacerGROWN Farm Conference that was attended by 220 agriculture producers.
- Enhanced agriculture productivity through workshops on such topics as farm composting, Sudden Oak Death, beef marketing, new crop information, controlled grazing, a mandarin cost study, and use of integrated pest management.
- Improved residential gardening and composting practices through the training of new and continuing master gardener/composter volunteers, who provide consultations and newsletters, and field local calls on gardening and composting.
- Improved the nutritional status of school-age youth through training of elementary school and after-school teachers. Greatest gains were reported in the more balanced food choices and increased exercise.
- Increased the competencies and skills of participants in the 4-H Club and group youth through 4-H project work, presentations, and cultural extravaganzas. Cultivated leadership and citizenship through community-service projects such as junior garden gleaners, junior master gardeners, and safety programs.

### Community & Cultural Services

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- Improved the early literacy and school readiness of children between 0 to 5 years of age and their families through the delivery of the Let's Read Together and Off to a Good Start programs. Parents report they are reading more often to their children and providing activities for their children to be ready for school.
- Nutrition BEST developed an education and voucher program and home-gardening project for low-income families and child-care providers that has shown families are improving their nutritional status through increasing consumption of fruits and vegetables.
- Increased the food safety and nutrition knowledge of families receiving food stamps. Greatest gains were reported in food budgeting and meal planning.

### FY 2003-04 Planned Accomplishments

- Improve agricultural viability in Placer County through the creation of a High Sierra Beef Cooperative to market local beef products to retail stores, restaurants, and consumers.
- Provide new marketing opportunities for agriculture producers in the areas of organic produce, mandarins and grapes, and new specialty crops.
- Increase the use of residential composting and improve home horticulture practices through educational workshops, newsletters, trainings, and consultations.
- Improve the nutritional status of Placer County residents through four nutrition projects and work on hunger and food-security issues.
- Enhance opportunities for youth development through the 4-H Club, after-school, and classroom 4-H activities, events, and workshops.
- Increase Placer County children's early literacy and school readiness through training and education of parents and child-care providers.

### Department Comments

This has been an extremely productive year for our department. Hundreds of high-quality workshops and trainings were provided for local residents in our three main program areas. Evaluations show that clients are improving their knowledge and behaviors in many key program areas. Agriculture producers are applying new practices that are improving their economic viability. Applied research projects are giving local residents access to cutting-edge research and new knowledge. Several hundred 4-H and master-gardener volunteers support our department by providing outreach to citizens across the County. We expect this coming year to be a difficult one for our clients and for us. UC Cooperative Extension statewide has been targeted with a 30% cut in the governor's proposed budget. We are uncertain at this time as to how these potential cuts may impact our programs in Placer County.

Placer County's contribution to the Farm Advisor's department is a good investment, in that it leverages significantly more funding from both UC Cooperative Extension and other extramural funding sources. The essential Placer County contribution brings a wide array of programs to Placer County that are supported by UC Cooperative Extension paid academics and program administrative staff. Currently, Placer County contributes approximately 10% of the total budget for Placer County's Cooperative Extension's local operations. This does not include an additional \$1.3 million that is generated through grants, contracts, and parent fees to support the 4-H Afterschool Child Care Program or the thousands of hours of volunteer time contributed by Master Gardeners, Master Composters, and 4-H adult volunteers.

### County Executive Comments And Recommendations

Recommended expenditures for *Farm Advisor* have increased to cover increased staffing, communications, and travel and transportation costs. Revenues include pass-through funding from Facility Services' Solid Waste Division to support the Master Composter Program and from the County of Nevada for technical assistance.

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## Final Budget Changes from the Proposed Budget

Revenues were decreased \$22,400 due to reduced funding from the Solid Waste Division for the Farm Advisor's composter program.

## CORE FUNCTION: FARM ADVISOR SERVICES

### Agriculture & Natural Resources Program

**Program Purpose:** To provide relevant research-based information through educational workshops, consultations, and participation in Placer County policy development for agricultural producers and residents in order to help them manage their resources in an environmentally and economically sustainable manner.

**Total Expenditures:** \$94,338

**Total Staffing:** 1.30

- **Key Intended Outcome:** To provide accurate, timely, and research-based information for Placer County residents and agricultural producers.

<b>Agriculture &amp; Natural Resources Indicators:</b>	<b>Projected 2002-03</b>	<b>Actual 2002-03</b>	<b>Target 2003-04</b>
# of individual workshops conducted by farm advisors	N/A	51	51
# of agriculture producers receiving information through meetings, events, consultations and trainings	N/A	4,000	4,000
# of individual issues of newsletters/total distribution	N/A	12 / 2,314	12 / 2,314
# of website visits	N/A	6,123	6,123
% of producers using controlled grazing after the training	N/A	59%	59%

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## Master Gardener Program

**Program Purpose:** To provide relevant research-based information through educational workshops, consultations, and community activities for residents in order to help them act in an environmentally and economically sustainable manner.

**Total Expenditures:** \$32,500

**Total Staffing:** .20

- **Key Intended Outcome:** Improve home-gardening and horticulture practices of local residents and the community through trained volunteers who provide accurate, timely, and research-based information.

<b>Master Gardener Indicators:</b>	<b>Projected 2002-03</b>	<b>Actual 2002-03</b>	<b>Target 2003-04</b>
# of new master gardeners receiving 50 hours per year of training	N/A	35	35
# of continuing master gardeners contributing volunteer service/total hours contributed	N/A	51 / 5,750	51 / 5,750
# of residents receiving information through training, consultations and events	N/A	2,345	2,345

## 4-H Youth Development Program

**Program Purpose:** To provide positive youth development experiences in citizenship, leadership and life skills in nonformal settings for youth between the ages of 5-19 in order to help them develop into healthy, competent, and productive citizens.

**Total Expenditures:** \$63,419

**Total Staffing:** 0.75

- **Key Intended Outcome:** Reach County youth through trained volunteers to develop their competencies and skills needed for lifelong success.

<b>4-H Youth Development Indicators:</b>	<b>Projected 2002-03</b>	<b>Actual 2002-03</b>	<b>Target 2003-04</b>
# of youth enrolled in clubs, groups and after-school programs	N/A	6,815	6,815
# of 4-H volunteers/total # of hours contributed	N/A	39 / 40,000	39 / 40,000
# of trainings, workshops and community events conducted	N/A	56	56

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### Nutrition & Family Consumer Sciences Program

**Program Purpose:** To provide research-based information for families and residents in order to improve their food choices and nutrition, resource management, family and child development practices.

**Total Expenditures:** \$63,419

**Total Staffing:** 0.75

- **Key Intended Outcome:** Improve the early literacy and nutritional status of school-age children, families and individuals through training; demonstrations; and the presentation and provision of accurate, timely, and research-based information.

<b>Nutrition &amp; Family Consumer Services Indicators:</b>	<b>Projected 2002-03</b>	<b>Actual 2002-03</b>	<b>Target 2003-04</b>
# of children reached through nutrition lessons	N/A	800	800
% of teachers reporting nutrition habit changes in their students	N/A	89%	89%
% of food stamp recipients reporting higher scores on food recall test	N/A	77%	77%
# of parents attending workshops and trainings	N/A	619	619
% of parents acting as better role models after training	N/A	78%	78%
% of parents reading more often to their child after training	N/A	95.9%	95.9%

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## Community & Cultural Services

**FARM ADVISOR DEPARTMENT  
APPROPRIATION SUMMARY  
Fiscal Year 2003-04**

**ADMINISTERED BY: FARM ADVISOR**

Appropriation	FY 2002-03		FY 2003-04	
	Actual	Position Allocations	BOS Approved Budget	Position Allocations
Farm Advisor	\$ 201,494	3	\$ 251,752	3
<b>TOTAL ALL FUNDS</b>	<b>\$ 201,494</b>	<b>3</b>	<b>\$ 251,752</b>	<b>3</b>

# Farm Advisor

## General Fund

Fund: 100

Subfund: 0

Appropriation: 64100

Budget Category (1)	Actual 2001-02 (2)	Actual 2002-03 (3)	Dept Req 2003-04 (4)	CEO Rec 2003-04 (5)	BOS Adopted 2003-04 (6)
<b>Salaries &amp; Benefits</b>					
1001 Employee Paid Sick Leave	1,487	131	3,633	3,633	3,633
1002 Salaries and Wages	54,110	62,798	96,285	96,285	96,285
1003 Extra Help	7,303	19,454	4,100	4,100	4,100
1300 P.E.R.S.	3,475	4,043	12,131	12,131	12,131
1301 F.I.C.A.	4,650	6,190	7,679	7,679	7,679
1310 Employee Group Ins	11,498	17,349	32,650	32,650	32,650
1315 Workers Comp Insurance	442	387	1,396	1,396	1,396
<b>Total Salaries &amp; Benefits</b>	<b>82,965</b>	<b>110,352</b>	<b>157,874</b>	<b>157,874</b>	<b>157,874</b>
<b>Services &amp; Supplies</b>					
2051 Communications - Telephone	15,926	17,516	17,592	17,000	17,000
2290 Maintenance - Equipment	3,274	804	3,850	3,850	3,850
2291 Maintenance - Computer Equip	271	136			
2481 PC Acquisition			2,600	1,700	1,700
2511 Printing	2,901	2,396	3,000	3,000	3,000
2522 Other Supplies	6,788	6,479	7,450	7,450	7,450
2523 Office Supplies & Exp	16,191	16,685	16,600	16,600	16,600
2524 Postage	493	699	700	700	700
2555 Prof/Spec Svcs - Purchased	48,654	31,147	32,500	32,500	32,500
2709 Rents & Leases - Computer SW	589	784	550	858	858
2809 Rents and Leases-PC	443		800	800	800
2840 Special Dept Expense	1,189	1,146	800	800	800
2931 Travel & Transportation	8,621	9,207	9,360	8,620	8,620
2941 County Vehicle Mileage	758	1,830			
<b>Total Services &amp; Supplies</b>	<b>106,098</b>	<b>88,829</b>	<b>95,802</b>	<b>93,878</b>	<b>93,878</b>
<b>Charges From Departments</b>					
5405 I/T Maintenance - Bldgs & Improvem	966				
5522 I/T Other Supplies	2,767	1,632			
5523 I/T Office Supplies & Expenses	1,990				
5840 I/T Special Dept Expense		681			
<b>Total Charges From Departments</b>	<b>5,723</b>	<b>2,313</b>			
<b>Gross Budget</b>	<b>194,786</b>	<b>201,494</b>	<b>253,676</b>	<b>251,752</b>	<b>251,752</b>
<b>Net Budget</b>	<b>194,786</b>	<b>201,494</b>	<b>253,676</b>	<b>251,752</b>	<b>251,752</b>
<b>Less: Revenues</b>					
7292 Aid from Other Governmental Ag			(3,600)	(3,600)	(3,600)
8780 Contributions from Other Funds		(16,800)	(22,400)	(22,400)	
8782 Contributions from Other Agencies	(29,151)	(9,200)			
<b>Total Revenues</b>	<b>(29,151)</b>	<b>(26,000)</b>	<b>(26,000)</b>	<b>(26,000)</b>	<b>(3,600)</b>
<b>Net County Cost</b>	<b>165,635</b>	<b>175,494</b>	<b>227,676</b>	<b>225,752</b>	<b>248,152</b>